



26-11-2020

Vesper Release 6.0



[PUBLIC VERSION 201126]

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Bring Unity to your Deal Plans and Price Optimization



At a time when the days are drawing in and the nights are getting longer, it's good to maintain a healthy work/life balance. And how better to do that than by raising a glass of Vesper, filled with a delicate mix of gin, vodka and lillet blanc. Delighting your pricing taste buds and getting you prepared for Unity, our new release, which has much for you to salivate over. Here are a few highlights of what's coming your way soon.

Vesper Release

November 29, 2020

■ Release Info:

- ▢ Product: Core, Classic UI and Unity UI - Pricefx
- ▢ Release name: Vesper
- ▢ Release version: **6.0**
- ▢ Release date: November 29, 2020
- ▢ Release type: Major
- ▢ Environments updated automatically: Shared EU and Shared US

■ Release Documentation

- ▢ Release page : [Vesper Release Page](#)
- ▢ Release notes for [Core&Classic UI](#) and for [Unity UI](#)

Main alcohol:

Gin

Ingredients:

1/2 oz Vodka,
2 oz Gin,
1/4 oz Lillet Blonde

Preparation:

Shake over ice until well chilled, then strain into a deep goblet and garnish with a thin slice of lemon peel.

Served:

Straight up; without ice

Standard garnish:

Lemon Peel

Drinkware:

Champagne Coupe, Cocktail glass

Vesper 6.0 Release Highlights

November 2020

Milestone 3 deliverables (conversion from Classic UI):

- PriceOptimizer
- Data Change Requests (DCRs)
- Administration and Configuration
- Quotes and Contracts Mass Update
- Payout Records in RebateManager
- Manual Price Lists
- Rebate Types, Templates and Calculations
- Advanced Filters "Match None" expression
- Formula editor and ad-hoc calculations in PA

Unity UI new functionality:

- **LargeDealOptimizer** – New module supporting deal and negotiation planning
- **PriceOptimizer AI ("PO^{AI}")** – New AI capability complementing the classical Price Optimization
- **PriceAnalyzer**
 - ▢ Change Chart Type and Return to previous chart
- **QuoteConfigurator**
 - ▢ Dynamic Dashboards in Quote Detail page
 - ▢ Dynamic hiding/displaying of buttons in Quote (Delete, Duplicate, Email, Import/Export)
- **Other**
 - ▢ Dashboards: Role to enable/disable Exporting
 - ▢ New user roles for View/Edit only: Quotes, BoM Data, Competition Data, Product References, Contracts, Rebate Agreements
 - ▢ Assignments of Business role to multiple users at once
 - ▢ PromotionManager - Custom configurable header in Contract detail page

DEMO



LargeDealOptimizer

New Module

(previously known as DealPlanner)

LargeDealOptimizer (1)

New Module for Large and Complex Deal Negotiations

- Module for planning of large deals (new deals as well as renewals) and negotiations
 - ▢ Guidance and negotiation framework
- Cooperation of multiple people
 - ▢ Gathering sources and contextual information supporting the deal
 - ▢ Creation of Drivers and Objectives (price driven as well as non-price drivers)
 - ▢ Creating value estimations (using EVE - Value Estimator Accelerator)
- Approved Drivers and Objectives then move into negotiations with the customer (can be multiple meetings)
- The Outcome of a Deal Plan and negotiations is a list of agreements with the customer which is then reflected in created Quotes, Contracts, Agreements, based on what was agreed with the customer
- This module is recommended to be configured together with our Value Estimator Accelerator (QuoteConfigurator), PriceAnalyzer and Customer Insights Accelerator
- Highly configured - Steps/Sections and Tabs, embedded dashboards

LargeDealOptimizer (2)

Deal Plan Details - Assessment

The image displays three overlapping screenshots of the pricefx LargeDealOptimizer interface, illustrating the 'Deal Plan Details - Assessment' view.

Top Left Screenshot (Key Information): Shows the 'Key Information' section for a deal plan titled 'Renewal for Terminix Service Inc - year 2021 (Draft)'. The 'Deal Plan Name' is 'Renewal for Terminix Service Inc - year 2021'. The 'Initiation Date' is 1/12/2020, and the 'Open Date' is 29/1/2021. The 'Customer' is identified as CID-0017, and the 'External Reference' is RFP312. The 'Negotiated Items' include 'Renewal of last year contact', and the 'Negotiation Objectives' are 'Keep the strategic relationship'. An 'Internal Stakeholders (RACI)' table lists John Doe as RESPONSIBLE.

Top Right Screenshot (Documents): Shows the 'Documents' section with a table of plan-specific documents:

Name	Label	Document	Type
C-60	Distribution contract for Terminix Servi...	Contracts	Contracts
P-348	VE for Terminix Deal 2021	Quotes	Value Estimator
P-346	Servers for Terminix Service Inc Decem...	Quotes	CPQ

Bottom Screenshot (Actions): Shows the 'Actions' section with a table of tasks:

Summary	Assigned To	Due Date	Description	Status	Finished Date	Finished By
Attach documents	-Darin.Glockner	26/10/2020	Contract, and related ...	Done	3/11/2020	-Darin.Glockner
Setup team meetings	-Cristina.Ziegler	9/11/2020	Weekly meeting with L...	Open		
Prepare Price Increase Quote	-Jacqueline.Guldi	13/11/2020	Include the product w...	Open		
Create Value Estimation	-Robert.Aita	26/11/2020	Please prepare two ve...	Open		

LargeDealOptimizer (3)

Deal Plan Details - Offering and Negotiations

This screenshot shows the 'Negotiations' tab in the pricefx interface. It displays a table with the following columns: Label, Drivers and Objectives, Negotiation Date, and Last Update Date. The table contains three rows of negotiation rounds:

Label	Drivers and Objectives	Negotiation Date	Last Update Date
Round 1 - on-site meeting	Price Level, Adjustment Period	18/11/2020	4/11/2020 17:21
Round 2	Adjustment Period, Contract Quantity Co..., Contract Length / Term	25/11/2020	4/11/2020 17:22
Round 3 - last two drivers	Late Payment Penalties, Volume / Quantity Re...	5/12/2020	4/11/2020 17:22

This screenshot shows the 'Drivers and Objectives' tab in the pricefx interface. It lists several drivers with their respective impact and status:

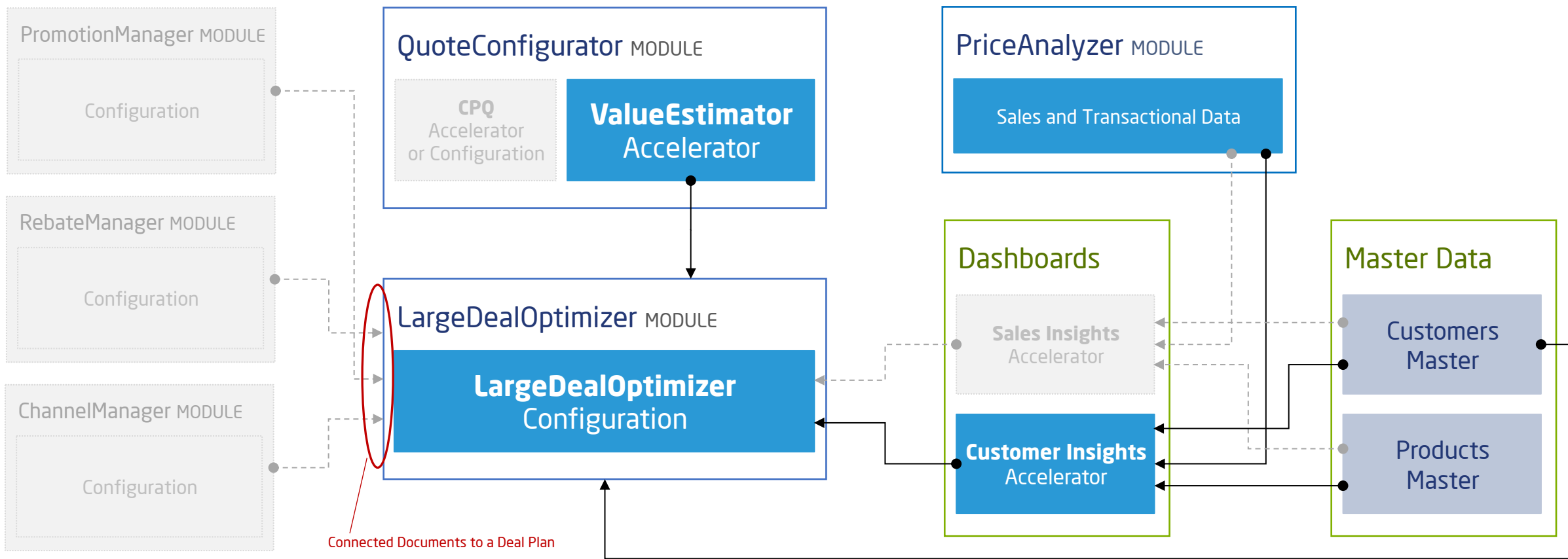
- Price Level**: Agreed On 18/11/2020
- Opening Message**: Our suppliers increased material price and the situation on the market shows increasing prices overall. Impact: Additional 980k based on historical transactions. Anchor: We know they are expanding. MOO: 5%.
- Threats**: We believe they will push back on anything more than 2% as that was index price increase of copper last year. Impact: No impact. Anchor: Relationship with our supplier, so they know about 2%. MOO: 0%.
- Adjustment Period**: Agreed On 25/11/2020
- Contract Quantity Commitment**: Agreed On 25/11/2020
- Contract Length / Term**: Agreed On 25/11/2020
- Late Payment Penalties**: In progress
- Volume / Quantity Rebate**: Agreed On 5/12/2020

This screenshot shows the detailed view of 'Round 1 - on-site meeting' in the pricefx interface. It includes the following information:

- Label**: Round 1 - on-site meeting
- Round Summary**: We will disclose our offerings and try to negotiate first two drivers as it is long meeting with the customer.
- Negotiation Date**: 2020-11-18
- Items**:
 - Price Level**: Finalized
 - Give & Take**: Speed up delivery. Attendees: Robert Aki, Cristina Ziegler. Agreed With: John Doe.
 - Notes**: We need printout without margins.
 - Final Agreement**: 4%
 - Round Item Documents**: DP-10: Terms Price Increase for 2021. Quotes.
 - Adjustment Period**: In progress

LargeDealOptimizer (4)

Recommended Setup and Module Dependencies

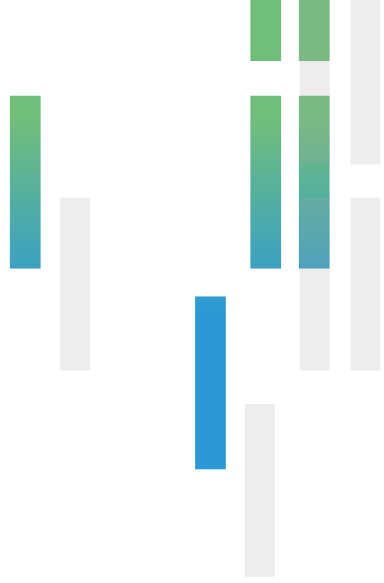


- —————> Mandatory
- - - - - -> Optional



PriceOptimizer^{AI}

New Module



PriceOptimizer^{AI} (1)

New Module with true white-box AI capability

- Available as a part of the PriceOptimizer module - accessible via the Optimization engine menu item
- The main idea of the module is to give users the possibility to create multiple scenarios of optimization to help them fine tune and evaluate different pricing strategies
- The module is powered by an AI-based (MAAI) Optimization Engine simultaneously optimizing any price waterfall element at any level of granularity which allows to:
 - ▢ Consider business strategies, constraints and business rules
 - ▢ Simulate impact and adjust constraints to better fit to the strategy
 - ▢ Indicate which constraints are impacting the optimization results
- The Optimization Engine run as a Kubernetes Job scheduled on a separate instance
- It is fully customizable:
 - ▢ Using a specific Groovy logic designed for the purpose of a specific business case which defines the inputs parameters, end points to provide the data to the OE and charts to visualize results and impact
 - ▢ Using a specific formalism (called Description file - in JSON format) to define the structure of the MAS i.e. the problem to solve

PriceOptimizer^{AI} (2)

Scope Definition and Objectives setting

The screenshot displays the PriceOptimizer AI interface, divided into two main sections: Scope Definition and Objectives Setting.

Scope Definition (Left Panel):

- Customers:** Includes Customer Types: Direct Customer and Distributor.
- Products:** Includes Product Groups: Electrical Protection and Control, Home Automation, Installation Material and System, and Light Switches and Electrical So...

NUMBER OF CUSTOMERS BY CATEGORY (Bar Chart):

Customer Type	Count
Distributor	10
Direct Customer	5

NUMBER OF PRODUCTS BY GROUP (Bar Chart):

Product Group	Count
Electrical Protection and Control	3
Home Automation	2
Installation Material and System	2

Objectives Setting (Right Panel):

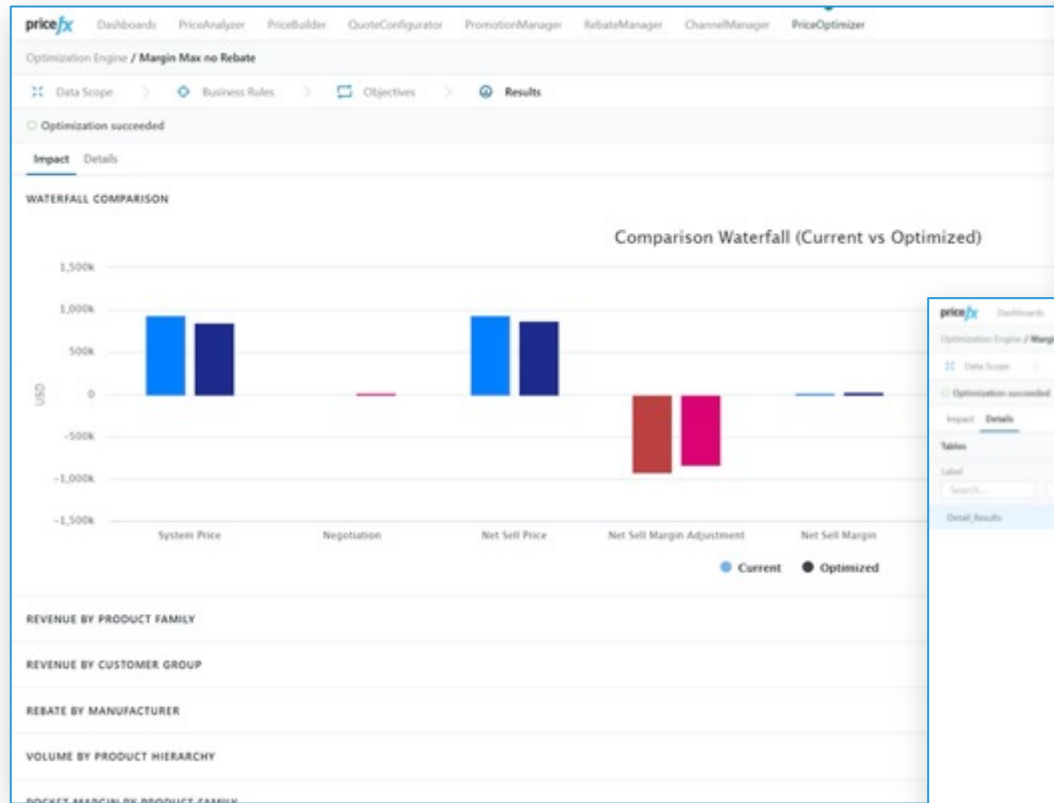
- Global Objectives:**
 - Margin rate variation (p0): 2
 - Priority: medium
- Margin Settings:**
 - Margin Objective Per Customer:
 - Customer:
 - Customer ID: (Dropdown menu open showing: OD-001, OD-003, OD-004, OD-005, OD-006, OD-007, OD-008, OD-009)

Customer	Margin Rate & (p0)	Priority
OD-002	1	High
OD-001		
OD-003		
OD-004		
OD-005		
OD-006		
OD-007		
OD-008		
OD-009		

No data

PriceOptimizer^{AI} (3)

Results and Impact visualization



Data of Detail Results

Label	# Rows	Last Load Date	Current Negotiation (%)	Optimized Negotiation (%)	Negotiation Percentage	Current Negotiation	Optimized Negotiation	Negotiation \$	Current Unit Net Sell \$	Optimized Unit Net Sell \$	Unit Net Sell Price \$
Detail Results	81	10/11/2020	-0.1%	2.0%	+2.1%	-8205	105,195	+102,215	336,425	343,305	+4,905
			-0.2%	1.2%	+1.5%	-6205	6085	+4078	390,225	395,995	+5,785
			0.0%	2.0%	+2.0%	6005	61,775	+61,775	363,675	368,915	+5,215
			0.0%	2.0%	+2.0%	6005	21,085	+21,085	355,235	362,305	+7,075
			0.0%	2.0%	+2.0%	6005	349,015	+349,015	576,695	586,135	+11,465
			-0.0%	2.0%	+2.0%	-8075	8075	+81,085	236,605	236,505	-4,905
			-1.2%	1.6%	+0.4%	-16,015	-40,515	+99,435	276,715	284,545	+7,795
			0.0%	2.0%	+2.0%	6005	94,735	+94,735	1,384,635	1,412,305	+27,535
			0.0%	2.0%	+2.0%	6005	26,105	+26,105	347,715	354,675	+4,905
			-0.7%	0.2%	+1.0%	-2,485	4,485	+2,945	113,795	114,895	+1,105
			-1.7%	-1.7%	+0.0%	-4,475	-2,815	+1,805	389,535	391,765	+2,215
			0.1%	2.0%	+1.9%	20,005	587,095	+567,095	112,305	114,485	+2,185
			0.0%	1.7%	+1.7%	6005	2,095	+2,095	30,395	30,395	+6,395
			0.0%	2.0%	+2.0%	1,385	137,715	+136,375	471,295	480,575	+9,295
			0.0%	2.0%	+2.0%	6005	182,115	+182,115	276,435	281,615	+5,185
			0.0%	2.0%	+2.0%	6005	399,625	+399,625	439,415	446,115	+4,715



PriceOptimizer

Module Migrated from Classic UI and Revamped

PriceOptimizer (1)

Data Definition and Analysis

Models / Segmentation Meatball

Definition > Analysis > Calculation > Results

LOGIC SETUP
Logic: Segmentation

PARAMETERS

- Max Cardinality: 30
- Min #Transaction...: 30
- Floor Percentile: 50
- Target Percentile:
- Stretch Percentile: 90
- Policy Start Date: 18/11/2020
- Policy End Date: 31/12/2020
- Transaction Sou...: Meatball Transaction DM [DM]
- Transaction Fil...: Set Filter

Fields Source Data

Rank	Deployed	Key	Data Type	Format
0	<input type="checkbox"/>		LOB	
15	<input type="checkbox"/>		Text	
11				
19				
17				
0				
22				
23				
24				
7				
8				
25				
21				

Models / Segmentation Meatball

Definition > Analysis > Calculation

DataPrep DataProfile PriceDrivers

Ready

DataProfile

Name	Min	Max	#	#Nulls	#Distinct	Sample
Service	24h Delivery	Normal ...	23998	12	4	Show
Segmenta...	Low-Price B...	Volume ...	23998	0	3	Show
SalesPerson	Ejöm Soere...	Yuan Won	23998	12	16	Show
Region	Asia	USA	23998	0	3	Show
ProjectID	Pi2016-0001	Pi2016-...	23998	23821	23	Show
ProductID	MB-0001	MB-0053	23998	0	51	Show
ProductGr...	Beef	Topping	23998	0	6	Show
ProdLiveC...	Decline	Maturity	23998	0	4	Show
ProdClass	A	C	23998	0	3	Show
PriceGap			23998	23998	1	Show
InvoiceDa...	2010	2016	23998	0	7	Show
InvoiceDa...	2010-W01	2016-W53	23998	0	> 200	Show

pricefx Dashboards PriceAnalyzer PriceBuilder QuoteConfigurator PromotionManager RebateManager ChannelManager PriceOptimizer LeverageOptimizer seeddata

Models / Segmentation Meatball

Definition > Analysis > Calculation > Results

DataPrep DataProfile PriceDrivers

Parameters

- Auto-refresh

Regression

On full Transaction data set

Eligible Dimensions

- Dimension
- PriceGap
- Channel
- ProjectID
- FormulaName
- ProductGroup
- BU
- ProdClass
- Competition
- ProdLiveCycle
- CommoditySpeciality

Variable Importance

Importance

Feature

PARAMS

Label	Calculation Result	Message
MaxCardinality	30	

RESULT

Label	Calculation Result	Message
DataProfile	Show	
EligibleDimensions	Show	

PriceOptimizer (2)

Model Calculation and Results

Models / Segmentation Meatball

Definition > Analysis > Calculation > Results

Segmentation Scoring Pricing

Ready [100%] Calculate Incremental Calculate Cancel

Parameters

Auto-refresh

Manual Attribute Selection

Segmentation Levels

- Dimension
- Country
- Competition
- DiscountGroup
- Service
- PriceGap
- Channel
- ProjectID
- FormulaName
- ProductGroup
- BI1

Explained Variance

Level	Dimension	#Transactions	#Customers	#Products	Revenue
1	Country	23,998			
2	Competition	23,998			
3	DiscountGroup	23,983			
4	Service	22,748			
		21,454			

pricefx Dashboards PriceAnalyzer PriceBuilder QuoteConfigurator PromotionManager RebateManager ChannelManager PriceOptimizer LeverageOptimizer seeddata

Models / Segmentation Meatball

Definition > Analysis > Calculation > Results

Segmentation Scoring Pricing

Ready [100%] Calculate Incremental Calculate Cancel

Scoring

Score Distribution

All results

PARAMETERS

Label	Calculation Result	Message
Scoring	Show	
#Segments	381	
#Success	381	
#Failed	0	
#Yellow Alert	0	
#Red Alert	0	

pricefx Dashboards PriceAnalyzer PriceBuilder QuoteConfigurator PromotionManager RebateManager ChannelManager PriceOptimizer LeverageOptimizer seeddata

Models / Segmentation Meatball

Definition > Analysis > Calculation > Results

Volume / Revenue / Margin Show

TRANSACTION HISTOGRAM

Margin% Distribution [S000194]

0.22 Target Metric: 0.22 #Transactions (cumulative): 0.05405405405405406

TRANSACTION DATA

Segments

- Australia
- China
- Denmark
- Finland
- France
- Germany
- Hungary
- Italy
- Japan
- Korea
- Netherlands
- Poland
- Spain
- Sweden
- Switzerland
- UK
- USA

- high
 - DG-01 Normal Delivery
- low
 - DG-02 Normal Delivery
- medium
 - DG-03 Normal Delivery

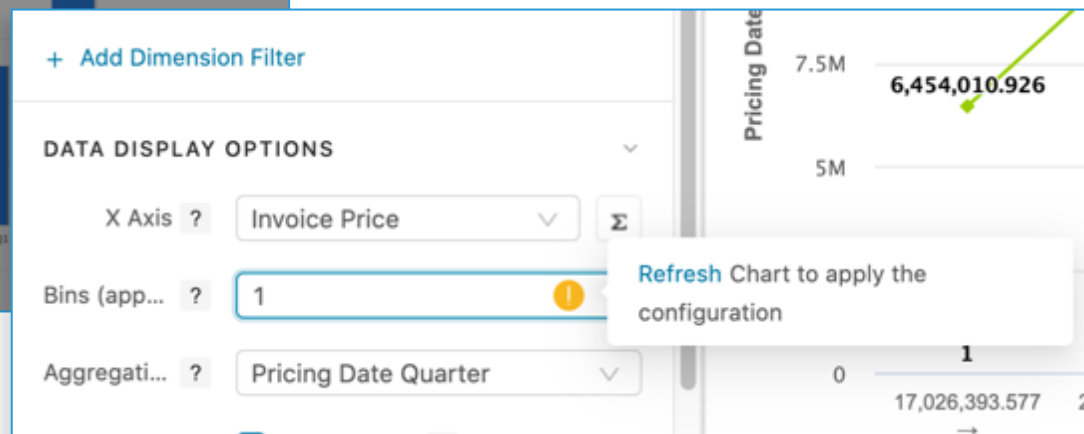
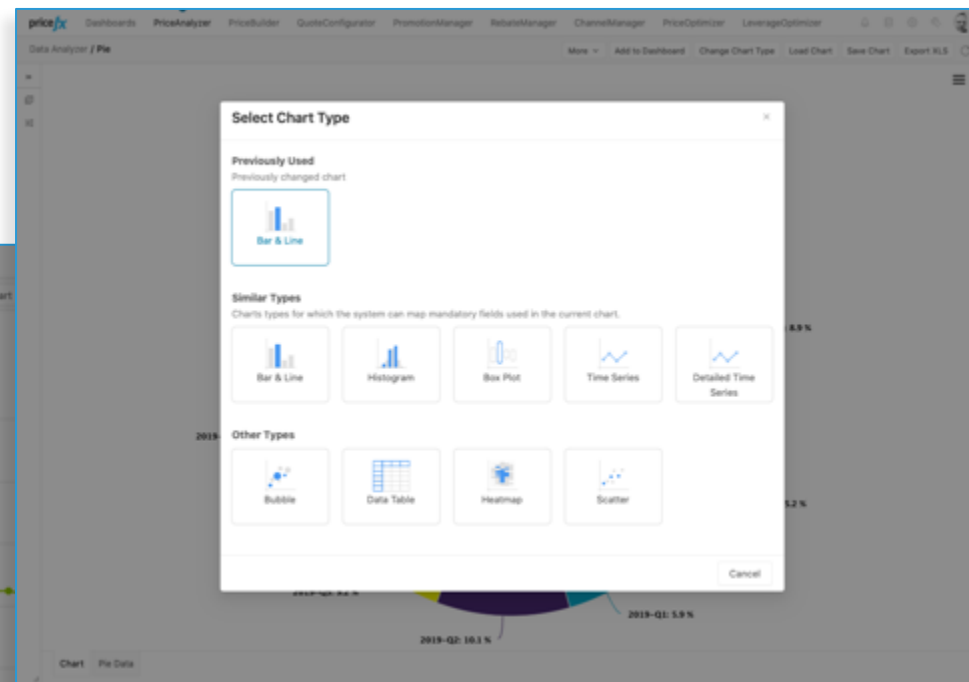
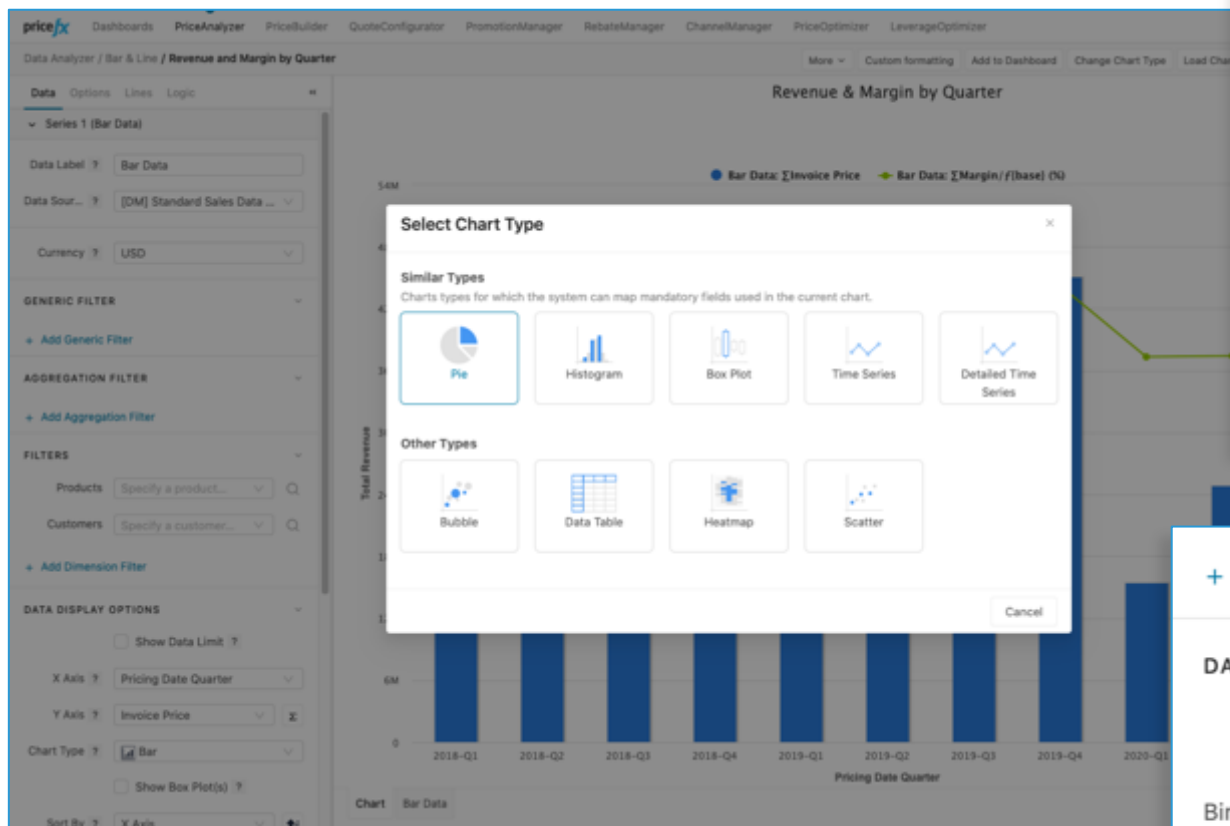


PriceAnalyzer

Module Improvements

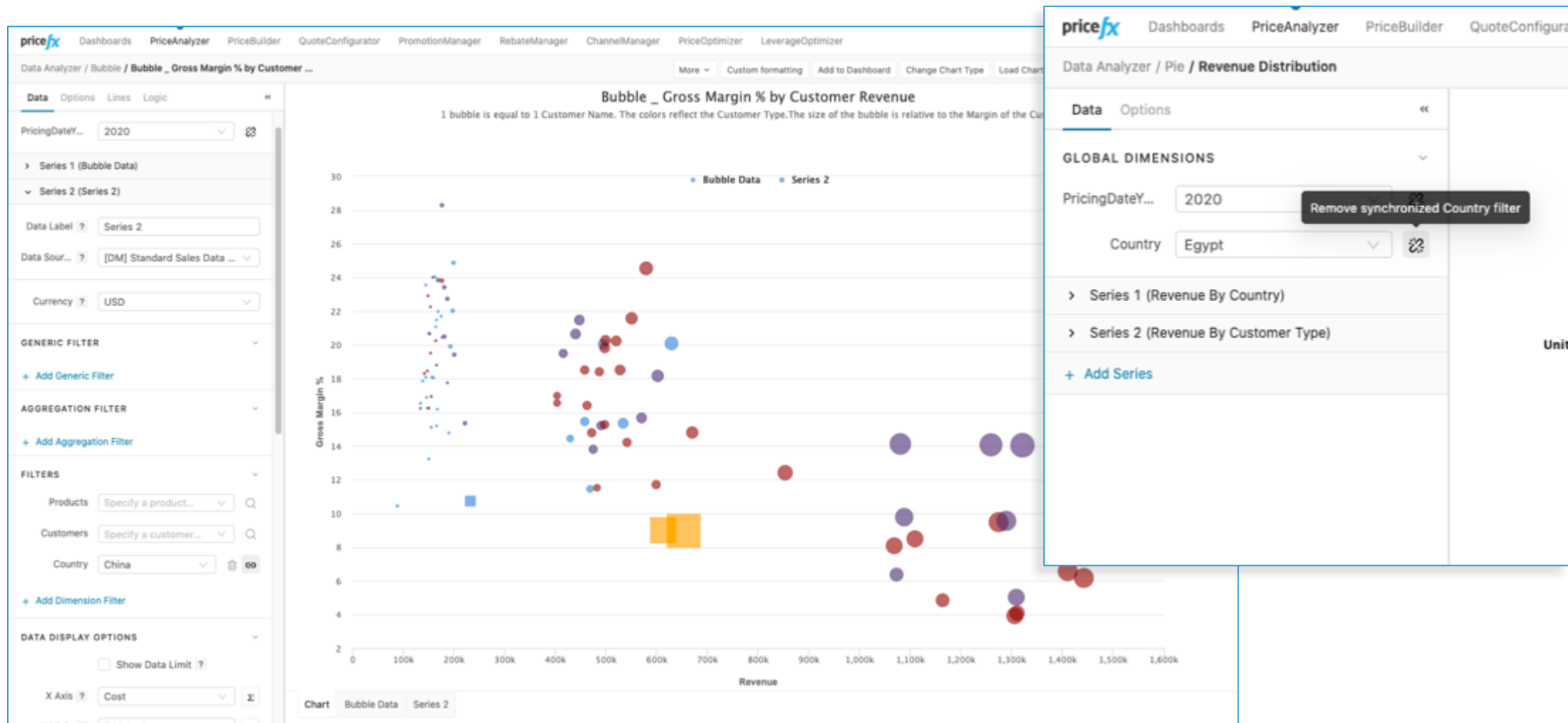
PriceAnalyzer (1)

Chart Type Switching and Contextual Refresh



PriceAnalyzer (2)

Dimension Filter Locking - Synchronizing of Filters Across all the Series





QuoteConfigurator

Module Improvements

QuoteConfigurator (1)

Configurable Dynamic Dashboards in the Quote Detail and Quote Buttons

The screenshot displays the pricefx QuoteConfigurator interface, showing a dynamic dashboard for a quote. The interface is divided into several sections:

- Customer Summary:** Displays customer information for CID-0017 - Terminix Service Inc, Segment: Distributor-North America, and Health Score Last 12M: +13. It also shows trends for Revenue (YTD: -18.91%), Margin (YTD: -23.73%), and Volume (YTD: -9.65%).
- Revenue And Margin:** A bar chart showing Revenue and Margin over time (from 2011 to 2019).
- Inputs:** A section for configuring the quote, including Description, Effective Date (20/11/2020), Expiry Date (20/12/2020), External Reference, User Group (Edit), and User Group (View Details).
- Input Parameters:** A section for configuring the quote parameters, including Customer (Enter the customer ID) and Messages.
- Details:** A section for quote details, including Quote Type (CPQ Limited), Effective Date (20/11/2020), Created By (lukas.sincek), Expiry Date (20/12/2020), Status (Draft), Last Update Date (20/11/2020), Creation Workflow Label (- / -), User Group (Edit/View) (- / -), Workflow Status (Draft), and Signature Status (-).
- Calculation Results:** A section for calculation results, currently showing "No calculation results to display".

The interface also includes a navigation menu at the top with options like Dashboards, PriceAnalyzer, PriceBuilder, QuoteConfigurator, PromotionManager, RebateManager, ChannelManager, PriceOptimizer, and LeverageOptimizer. The main content area is titled "Quotes / P-361 (New Quote)" and "A Quote without Specified Buttons".

Quotes Mass Update

Now available also in the new Unity UI

Quotes Mass Update - Price Update

1 Template and Filter 2 Set Parameters

Definition 34 quotes matching filters / 141 draft or approved Quotes

Template: QuoteMassUpdate

* Label: Price Update

Quote Filter: "Label" iContainsPattern "Quote"

Customers Filter: Select Customer(s)

Products Filter: Select Product(s)

When calculation fails: Abort whole list

When finished notify me: By email

Mass update operation can take a very long time. The calculation progress and its results will be visible in the Mass Update table view.

Cancel Save Next

Quotes Mass Update - Price Update

1 Template and Filter 2 Set Parameters

Parameters 34 quotes matching filters / 141 draft or approved Quotes

Settings

- Create duplicates (original Quotes will not be changed)
- Automatically submit updated (or duplicated) Quotes where possible

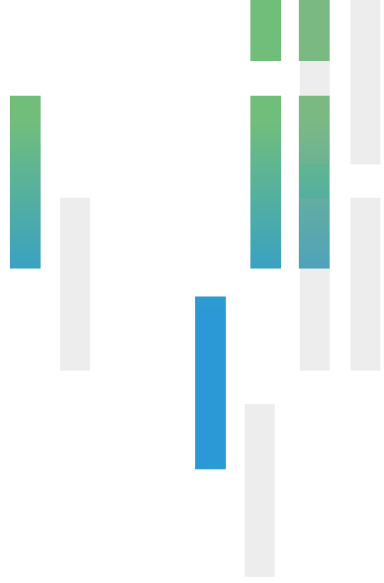
Inputs

- BooleanUserEntry (Header level) =
- DateUserEntry (Header level) = DateUserEntry
- StringUserEntry (Header level) = StringUserEntry
- UserEntry (Header level) + 35
- Boolean Entry (Item level) =
- Date User Entry (Item level) = DateUserEntry
- Quantity (Item level) = 23
- String User Entry (Item level) = StringUserEntry
- UserEntry_Real_INTEGER (Item level) = IntegerUserEntry

Add Input

Mass update operation can take a very long time. The calculation progress and its results will be visible in the Mass Update table view.

Cancel Save Back Run as Simulation Execute Mass Update



PromotionManager

Module Improvements

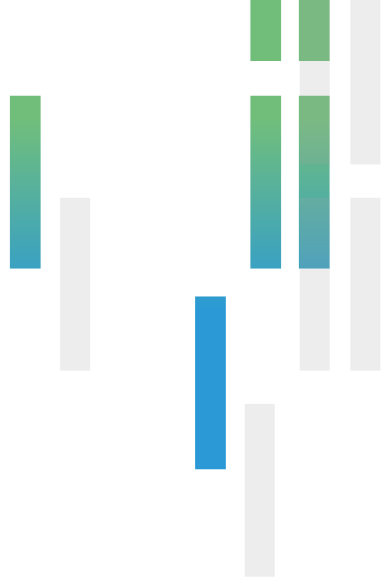
PromotionManager

Custom Configurable Contract Header - Charts in Contract Detail Page

The screenshot displays the Pricefx PromotionManager interface for a contract titled "All Inclusive Q3 Contract - Pesat Electro". The page is divided into several sections:

- Header:** Contains navigation tabs (Header, Items, Attachments, Workflow, Messages) and action buttons (Attachments, Duplicate, Delete Contract, Export, Email Contract, Recalculate, Save, Submit).
- Custom Header:** Displays contract metadata such as Created By (Johan), Status (Draft), Start Date (1/7/2020), End Date (30/9/2020), and Last Update Date (19/11/2020).
- Analysis Chart:** A combined bar and line chart showing Average Net Price per Unit (BRL) and Total Volume for different Product Types (Goods, Packaging, Delivery, Installation).

Product Type	Total Volume (BRL)	Average Net Price per Unit (BRL)
Goods	~60	~72
Packaging	~50	~65
Delivery	~80	~85
Installation	~100	~95
- Contract Summary:** A horizontal bar chart showing Max Discount, Min Contract Value, and Max Contract Value.
- Inputs:** A form with fields for Description, Start Date, End Date, Calculation Date, External Reference, User Group, and Input Parameters (Customer(s), Product(s)).
- Details:** A section for Calculation Results, currently showing "No calculation results to display".



Other Improvements

Various

User and Business Roles

Read-Only Permissions, Export Dashboard Permission
Easier Assignment of One Business Role to Multiple Users at Once

The screenshot displays the pricefx administration interface, divided into three main sections:

- Top Section (User Admin):** Shows a table of users with columns for Login Name, Email, First Name, Last Name, Activated, Single Sign-On only, and Password Exp. A search filter for 'darin' is applied, showing one user: Darin Glickner.
- Bottom Left Section (Business Roles Admin):** Shows a table of business roles with columns for Name and Label. The 'SalesManager' role is selected. A '1 selected item(s)' bar is visible at the bottom.
- Bottom Right Section (User Roles):** Shows a list of business roles with checkboxes for assignment. The 'View QuoteConfigurator' role is checked. A '13 rows' indicator is visible at the bottom.

Data Change Requests and Configuration

Now available also in Unity UI

The screenshot displays the pricefx application interface, divided into two main sections: System Configuration and Data Change Requests.

System Configuration (Left Panel):

- System Configuration:**
 - General Settings
 - Internationalization
 - Home Page
 - Bound Partitions
 - Advanced Configuration Options
 - Workflows
 - Entitlements
 - Calculation Flows
- PriceAnalyzer:**
 - PriceAnalyzer Settings
 - PA to PB Mapping
 - General Chart Settings
- PriceBuilder:**
 - Integration Tags
 - Work Status Options
 - Defaults for PLs and LPGs
 - Denial Reasons (LPG)
- QuoteConfigurator:**
 - QuoteConfigurator General Settings
 - Quote Mass Update Templates
- PromotionManager:**
 - PromotionManager General Settings

General Settings (Right Panel):

- Base URL:** Sets up the base URL prefix under which the system is reachable.
- Default Timezone:** Sets the default time zone as an offset to GMT/UTC.
- Max Grid Group By:** Defines the maximum number of rows the Group By in grids is disabled. The default limit is 1000.
- Email Redirection:** Specifies an email address where all emails from the system are redirected.
- Password Settings:**
 - Password Complexity Requirements:** Sets the complexity for passwords.
 - Similarities with user's first name
 - User name included in password
 - Similarities with user's email
 - Repeating characters
 - The password must be at least 6 characters long.
 - The password must be at least 10 characters long.
 - The password must be at least 16 characters long.
 - Digits only
 - At least one number
 - The password must be at least 8 characters long.
 - The password must be at least 12 characters long.
 - Special characters
 - Capitals only

pricefx Dashboards PriceAnalyzer PriceBuilder QuoteConfigurator PromotionManager RebateManager ChannelManager PriceOptimizer LeverageOptimizer

Master Data / Data Change Requests / DCR-11 - Product Cost Ch...

<input type="checkbox"/>	Delete Row	Ignore cha...	Comment	Approval Reason	product_id	Cost	Valid From	Valid To
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			AGN17518	13.5	1/1/2018	31/12/2018
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			AGN17581	13.5	1/1/2018	31/12/2018
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			AGN2103	13.5	1/1/2018	31/12/2018
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			BN1100M2	75.64	1/1/2018	31/12/2018
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			BN1350M2	157.54	1/1/2018	31/12/2018
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			BR1000S-JP	77.97	1/1/2018	31/12/2018
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			BR1200S-JP	89.28	1/1/2018	31/12/2018
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			BR1600SI	247.62	1/1/2018	31/12/2018
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			BR550S-JP	101.93	1/1/2018	31/12/2018
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			C2	35.7	1/1/2018	31/12/2018
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			C208	49.96	1/1/2018	31/12/2018
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			CCTFR6901	131.7	1/1/2018	31/12/2018
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			CN9789	86.37	1/1/2018	31/12/2018
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			EER31800	145	1/1/2018	31/12/2018
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			IMT35000	3.65	1/1/2018	31/12/2018
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			IMT35031	5.78	1/1/2018	31/12/2018
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			IMT47207	0.52	1/1/2018	31/12/2018
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			IMT80020	1.32	1/1/2018	31/12/2018
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			IMT80216	6.96	1/1/2018	31/12/2018
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			ION Setup 3.0	78.16	1/1/2018	31/12/2018
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			MEG0500-0000	86.47	1/1/2018	31/12/2018
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			MEG0500-0001	72.92	1/1/2018	31/12/2018
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			MEG05220-6033	3.23	1/1/2018	31/12/2018

94 rows | 30 / page | 1 2 3 4 > | Go to

Mass changes

Operations	Comment
1.DCRMC	Increase A9 Products Cost
2.DCRMC	Increase EE Products Costs

View/edit details | 2 rows

What is Next?

2021

Bijou



7.0 Release

April 2021

Bijou 7.0

April 2021



- **Focus on Usability, User Adoption and Interactions**
 - ▢ Simplifications and most requested usability improvements
 - ▢ Layout and spacing
 - ▢ Navigation
 - ▢ Configurator and Input elements (fields, inputs, configurators)
- **New version of QuoteConfigurator - Unification with newer modules**
 - ▢ PromotionManager and RebateManager will be released in the release 8.0 (2nd half 2021)
 - ▢ Enablement of configurable tabs (Actions, Tasks, Notes, Related Documents, ...)
- **Further improvements and integrations of PriceOptimizer^{AI}**
- **Dashboard improvements (spacing, preferences, inputs, refreshing of portlets)**

Public & Internal Confluence Pages

For more Product related Information please visit Pfx Universe and Product Management page

The screenshot shows the PFX Universe website. At the top, there is a search bar with the text "What is Pricefx Classic and what is Pricefx Unity?". Below this, there are two main columns of content. The left column has a green header "Releases & Versions" and lists three items: "Overview of all releases", "Latest release notes for Classic", and "Latest release notes for Unity". The right column has a pink header "Application Help" and lists two items: "Application help for Classic" and "Application help for Unity". Below these, there are two more columns: "How To" (cyan header) with "How To articles" and "Q&A forum", and "Developers" (black header) with "PlatformManager Documentation", "Pricefx Studio to edit and deploy", and "API Documentation". At the bottom, there is a "Release Calendar" section with two columns for "January" and "February". The January column shows "CLASSIC UI Salty Dog 3.5.5 PR" and the February column shows "CLASSIC UI Salty Dog 3.5.6 PR" and "UNITY UI Opava 1.36".

- Public Pages > uni.pricefx.eu
 - Documentation
 - Release Notes
 - Release Calendar
 - Product Feedback

The screenshot shows the Pricefx Product Portal. At the top, there is a header "Pricefx Product Portal" with the Pricefx logo. Below this, there are three tabs: "SUGGESTED", "PLANNED", and "LAUNCHED". The "SUGGESTED" tab is selected. Below the tabs, there is a card titled "Manage User Roles on a lower level" with a sub-header "level" and a description "An option to manage roles on a lower level".

Any Questions?

Please reach out to the Pricefx Team

Or directly to



Dr. Martin Wricke
CPO
Pricefx



Lukas Sirucek
Director Product Man.
Pricefx



Thank you

pricefx